



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

TELEPHONE: (302) 744-4500
FAX: (302) 739-2711
WEBSITE: WWW.DPR.DELAWARE.GOV

PUBLIC MEETING NOTICE:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday July 1, 2010 at 9:30 a.m.
PLACE:	Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware

AMENDED AGENDA

(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – June 3, 2010
- 3.0 Unfinished Business
 - 3.1 Discussion Regarding Proposed Changes to CE Requirements
 - 3.2 Discussion Regarding Annual Seminar
- 4.0 New Business
 - 4.1 Review of Letters of Intent and Course Evaluations
 - 4.2 Review of Course Provider Applications
 - 4.2.1 Course Provider: Ward & Taylor LLC
 - 4.2.1.1 Course Title: Don't Let Your Deal Go Down
 - Credit Hours: 3
 - 4.2.2 Course Provider: McKissock, LP
 - 4.2.2.1 Course Title: Foundations in Sustainability: "Greening" the Real Estate and Appraisal Industry
 - Credit Hours: 7
 - 4.2.2.2 Course Title: Leading the Real Estate Transaction
 - Credit Hours: 4
 - 4.2.2.3 Course Title: Using the HP 10Bii Calculator
 - Credit Hours: 3

- 4.2.2.4 Course Title: Keeping Yourself and Your Broker Out of Court
Credit Hours: 3
 - 4.2.3 Course Provider: Sussex County Association of Realtors
 - 4.2.3.1 Course Title: Short Sales: An overview
Credit Hours: 3
 - 4.2.4 Course Provider: Millman School of Real Estate LLC
 - 4.2.4.1 Course Title: Adapting Your Business to a Changing Market
Credit Hours: 3
 - 4.2.5 Course Provider: Long & Foster Institute of Real Estate
 - 4.2.5.1 Course Title: 99 hour Pre-Licensing
Credit Hours: 99
 - 4.2.6 Course Provider: NBI, Inc. DBA National Business Institute
 - 4.2.6.1 Course Title: How to Obtain Good Title in Real Estate Transactions
Credit Hours: 6
 - 4.2.7 Course Provider: Carruthers Academy of Real Estate
 - 4.2.7.1 Course Title: Sales Licensee Core Course
Credit Hours: 3
 - *4.2.8 Course Provider: The Commercial Real Estate School of TriState
 - 4.2.8.1 Course Title: Ramp Up Your Business Brokerage
Credit Hours: 2
- 4.3 Review of Instructor Applications
 - 4.3.1 Judith Venturini
Continuing Education: Professional Enhancement: Real Estate Staging – Marketing Tool
 - 4.3.2 Rick Allamong
Continuing Education: Legislative Update/Salesperson Core Course/Broker Core Course/Professional Enhancement: Fair Housing/Delaware Agency
Pre-Licensing: Orientation/Real Estate Mathematics/ Real Estate Sales
Broker's Course: Brokerage/Real Estate Documents/Valuing Real Property/ Financing/Ethics/Real Estate Investment/Mathematics
 - 4.3.3 Lynnell Morgan
Continuing Education: Professional Enhancement: Keeping Yourself and Your Broker Out of Court
 - 4.3.4 John Ritchie
Continuing Education: Professional Enhancement: Leading the Real Estate Transaction
 - *4.3.5 John Sullivan
Continuing Education: Fair Housing Law/Agency Relationships and Responsibilities
Pre-Licensing: Real Estate Sales/Real Estate Law
 - *4.3.6 Rod Santomassimo
Continuing Education: Professional Enhancement: Ramp Up Your Commercial Business/Creating Market Presence/Implementing a Client Retention Program/Developing an Integrated Database System
 - *4.3.7 Brian Glancy
Continuing Education: Professional Enhancement: Ethical Considerations/ Confidently Handling Title Insurance Claims and Litigation
Pre-Licensing: Real Estate Law/ Real Estate Mathematics
 - *4.3.8 Gary Hecker
Continuing Education: Professional Enhancement: Delaware Bond Program/IRS Regulations for First Time Home Buyers using the DE Bond Program

Real Estate Education Committee

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4.4 Review Student Requests for Approval of Educational Activity

- 4.4.1 Student: Samuel Iwu
Activity Title: The FHA & VA Appraiser Training
Credit Hours Requested: 14

5.0 Correspondence

- 5.1 Review Doug Doyle's Resume for consideration of Appointment to the Education Committee to Fill the Kent County Professional Member Vacancy

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – August 5, 2010

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.